



A Member of the Tokio Marine Group

This letter is written with the intent of recognizing ESIX as one of our most significant and preferred partners in the Sports and Recreation industry. ESIX has earned the prestigious Preferred Agency status with Philadelphia, not only through production and underwriting performance, but more importantly through a shared set of values that remain rare in an ultra-competitive insurance marketplace.

ESIX is an admired partner because they always pursue a superior approach to risk management and loss control consistent with the high standards of Philadelphia Insurance and our targeted risk pool. Their account/senior management team is one of the most passionate, knowledgeable and involved that I have worked with in the industry. When PHLY receives a submission from ESIX, we feel secure in knowing that our extensive past experience has evidenced time and again that the risk being presented is currently or will be brought to the highest risk management standard in the industry.

Sincerely,

Philadelphia Insurance Companies